



## Manitoba Made Business Resource Menu

This document provides a single source for all the support programs offered to Manitoba food and beverage processors. The programs are listed under category headings that best describe the type of support offered. However, a number of programs offer a variety of supports that do not necessarily fit under a single category heading. Therefore, this database of over 70 programs/supports is searchable with the key words listed below using the PDF Find Text Function (Ctrl + F).

### Business Activities

- Adapt to Changing Technology
- Apprenticeship
- Business Plan / Management
- Commercialization
- Employee Share Purchase
- Environmental Awareness and Protection
- Export
- Food Safety / HACCP
- Innovation
- Investment
- Market Development
- Product Development / New Products
- Productivity / Lean
- Scientific Research and Experimental Development / SR&ED
- Wage Subsidy

### Types of Assistance

- Coaching / Mentoring / Advisory Service
- Equity
- Export Guarantee
- Grants
- Human Resources
- Job Centres
- Loan / Loan Guarantee
- Non-Repayable Contributions
- Networking
- Repayable Contributions
- Research
- Resources (Information)
- Tax Credits
- Training
- Venture Capital

### Stages of the Business Cycle

- Acquisition
- Emerging Ventures / Start-up
- Growth / Expansion
- Small Business

### Other

- Aboriginal
- Community
- Disabilities
- First Nations and Inuit
- Summer Job
- Women
- Young Entrepreneurs

Program Name	Type	Administered By	Description
<b>Loans and Loan Guarantees</b>			
Export Development Canada	Export Guarantee, Foreign Investment & Foreign Buyer Financing, A/R Insurance, Bonding	Export Development Canada (EDC)	Provides Canadian exporters with financing, insurance and bonding services as well as foreign market expertise. <a href="http://www.edc.ca/Pages/default.aspx">http://www.edc.ca/Pages/default.aspx</a>
Business Development Bank of Canada	Loans	Business Development Bank of Canada	Helps create and develop Canadian businesses through financing, growth and transition capital, venture capital and consulting services, with a focus on small and medium-sized enterprises. Loans under \$50,000 – no fees. <a href="http://www.bdc.ca/EN/Pages/home.aspx">http://www.bdc.ca/EN/Pages/home.aspx</a>
Business Start Program	Loan/Loan Guarantee	Manitoba Growth, Enterprise and Trade - Entrepreneurship Manitoba	Loans to new owner-managed businesses are provided through participating financial institutions and guaranteed by the Manitoba government. Loan proceeds can provide funds for business registration or incorporation costs, equipment and inventory purchases, promotional costs and working capital needs. A three-day Business Planning Workshop is offered for those who are considering starting and operating a new business in Manitoba. Five-year term loan, \$30,000 maximum, with an interest rate of prime plus 1% and a one-year deferral of principal repayment. <a href="http://www.entrepreneurshipmanitoba.ca/programs-services/39/business-start-program">http://www.entrepreneurshipmanitoba.ca/programs-services/39/business-start-program</a>
Communities Economic Development Fund	Loans	Communities Economic Development Fund (Province of Manitoba Crown Corporation)	The Communities Economic Development Fund (CEDF) provides financial assistance to start or expand small to medium-sized businesses in northern Manitoba. Provides business loans to individuals in Northern Manitoba and aboriginals in Southern Manitoba, with the exception of Winnipeg. Commercial fishing loans are also available. <a href="http://www.cedf.mb.ca">www.cedf.mb.ca</a>
Community Economic Expansion Program	Interest Free Loans	First Peoples Economic Growth Fund Inc.	The Community Economic Expansion Program is intended to assist First Nations community-owned businesses with start-up, expansions or acquisitions. The maximum loan amount is \$300,000 or 50 percent (whichever is less) of the fair market value of the total project costs (including identified start-up costs and working capital). <a href="http://www.firstpeoplesfund.ca">www.firstpeoplesfund.ca</a>
Community Futures Program	Loan, Business Support Programs	Community Futures Manitoba Inc.	Supported by Western Economic Diversification Canada The Community Futures Program was created to strengthen rural economies by enabling entrepreneurship and assisting in community economic development. Loans up to \$150,000. <a href="http://www.cfmanitoba.ca">www.cfmanitoba.ca</a> , <a href="http://www.wd-deo.gc.ca">www.wd-deo.gc.ca</a>

Program Name	Type	Administered By	Description
Futurpreneur Canada	Loans, Coaching, Mentoring	Futurpreneur Canada	Futurpreneur Canada is a national non-profit organization that encourages and supports young Canadians, 18 to 39 years of age, who would not otherwise have the opportunity to learn about entrepreneurship and contribute to their community by establishing successful businesses. Start-up financing up to \$15,000. Additional financing up to \$30,000 through the Business Development Bank of Canada (BDC). <a href="http://www.futurpreneur.ca">www.futurpreneur.ca</a>
Newcomer Program – Futurpreneur Canada	Loan, Coaching, Mentoring	Futurpreneur Canada	Futurpreneur Canada recognizes newcomer entrepreneurs' needs may differ from those of other entrepreneurs. The Newcomer Program & application process is specifically designed to meet unique needs. Start-up financing up to \$7,500 and additional financing up to \$7,500 through the BDC. <a href="http://www.futurpreneur.ca">www.futurpreneur.ca</a>
Rural Entrepreneur Assistance (MB)	Loan Guarantees	Manitoba Agricultural Services Corporation (MASC)	Rural Entrepreneur Assistance (REA) is administered by Manitoba Agricultural Services Corporation, and is designed to assist rural businesses in accessing term financing. It provides loan guarantees to participating financial institutions to new or expanding, small and home-based businesses in rural Manitoba. Loans may also be used to purchase existing businesses. <a href="http://www.masc.mb.ca">www.masc.mb.ca</a>
Rural Small Business Operating Credit Guarantee Program	Guarantees on lines of credit from participating lending institutions	Manitoba Agricultural Services Corporation	The Rural Small Business Operating Credit Guarantee (RSB) Program provides guarantees on lines of credit from participating lending institutions. Loans can be used to purchase inventory, finance receivables and other routine business activities. The maximum loan amount that will be guaranteed is \$200,000. <a href="http://www.masc.mb.ca">www.masc.mb.ca</a>
The Canada Small Business Financing Program	Loan	Innovation, Science and Economic Development Canada	The Canada Small Business Financing Program is a loan loss-sharing program between the federal government and private sector lenders that facilitates access to affordable asset-based financing to small and medium-sized businesses. The program provides access to loan financing of up to \$1 million for the establishment, expansion and improvement of small businesses. Up to \$1 million of which no more than \$350,000 can be used for purchasing leasehold improvements or improving leased property and purchasing or improving new or used equipment. <a href="http://www.ic.gc.ca/csbfp">www.ic.gc.ca/csbfp</a>
Western Innovation Initiative	Repayable Contributions	Western Economic Diversification	The Western Innovation (WINN) Initiative is a five-year, \$100 million federal funding initiative that offers repayable contributions to western Canadian businesses with less than 500 employees, to bring innovative products, processes and services to market. <a href="http://www.wd-deo.gc.ca/eng/14857.asp">www.wd-deo.gc.ca/eng/14857.asp</a>
The Women's Enterprise Centre	Loans	Women's Enterprise Centre of Manitoba	The centre provides extensive, practical, results-oriented services such as loans, business advice, seminars, referrals and networking opportunities for Manitoba women. Maximum loan size is \$150,000. Maximum term is 5 years. <a href="http://wecm.ca/">http://wecm.ca/</a>

Program Name	Type	Administered By	Description
Louis Riel Capital Corporation	Term Loans, Equity, Business Contributions (non-repayable), Advisory Service	Louis Riel Capital Corporation	The Louis Riel Capital Corporation (LRCC) is a Manitoba Metis-owned lending institution created to finance the start-up, acquisition and/or expansion of viable Metis and controlled small businesses based in Manitoba. The contribution towards a business owned by an Aboriginal individual is up to 40 per cent of eligible costs, to a maximum value of \$99,999. <a href="http://www.lrcc.mb.ca">www.lrcc.mb.ca</a>
The Entrepreneurs with Disabilities Program	One-to-One Business Consultation, Business Plan Development, Repayable Loans	Community Futures Manitoba	The Entrepreneurs with Disabilities Program helps people with disabilities or health conditions start businesses in rural Manitoba. Loans up to \$150,000 are available. <a href="http://www.cfmanitoba.ca">www.cfmanitoba.ca</a>
First Peoples Economic Growth Fund Inc.	Joint Venture Financing, Resource and Energy Investment, Entrepreneur Loans, Community Economic Expansion, Business Contributions	First Peoples Economic Growth Fund Inc.	Joint Venture financing up to \$1,000,000 or 50 per cent of the fair market value of the total project costs. Resource and Energy Investments - debt or equity of \$500,000 to \$2,000,000, about 20% of total financing. Non-repayable contribution towards a business owned by an Aboriginal individual up to 30% of eligible costs, to a maximum value of \$99,999. The contribution towards a community-based business is up to 30% of eligible costs, to a maximum \$250,000. <a href="http://www.firstpeoplesfund.ca">www.firstpeoplesfund.ca</a>
Métis Economic Development Fund	Equity and/or debt financing creating equity partnerships	Métis Economic Development Fund	The Program provides equity and/or debt financing creating equity partnerships. MEDF concentrates on businesses and entrepreneurs which are in growth, expansion, or acquisition phases. Key Industries: life sciences, information and communications technologies, energy and clean technologies, wholesale and distribution, advanced manufacturing, mining and natural resources. Up to \$500,000 with an anticipated holding period between three to seven years (to a maximum 10 years) and a maximum ownership of 35 percent of the fair value of the corporation. <a href="http://www.medf.ca">www.medf.ca</a>
<b>Grants / Non-Repayable Contributions</b>			
The Canada-Manitoba Job Grant	Grants to assist with direct training costs	Manitoba Education and Training (Also available through Food & Beverage Manitoba)	A training support program that assists employers to obtain skilled labour to meet their needs and helps Manitobans gain the skills they need to fill available jobs. Employers are eligible to apply for up to \$10,000 for each individual employee or prospective employee to assist with direct training costs. Manitoba's contribution under the grant will not exceed \$250,000. <a href="https://www.gov.mb.ca/wd/ites/is/cjg.html">https://www.gov.mb.ca/wd/ites/is/cjg.html</a>
Commercialization Support for Business Program (MB)	Financial assistance to cost share eligible expenses on a 50/50 basis	Manitoba Growth, Enterprise and Trade	The CSB program targets entrepreneurs and businesses seeking to develop and commercialize innovative products, processes, and expand into markets outside of Manitoba. Product Development (Max up to \$50,000) Commercialization (Max up to \$250,000) Market Development (Max up to \$30,000) <a href="http://www.manitoba.ca/csbg">www.manitoba.ca/csbg</a>

Program Name	Type	Administered By	Description
Agriculture and Agri-Food Canada AgriMarketing Program	Non – repayable contributions	Agriculture and Agri-Food Canada	Eligible project costs are shared 50:50 between Agriculture and Agri-Food Canada and the applicant. These include advertising in foreign markets, product demonstrations in foreign markets, incoming/outgoing missions, technical training for buyers, exhibiting at international trade shows. Companies must be export and market ready. Up to \$50,000 annually. Program ends March 31 2018. <a href="http://www.agr.gc.ca/eng/?id=1397220184548">http://www.agr.gc.ca/eng/?id=1397220184548</a>
Agriculture and Agri-Food Canada - AgriInnovation Program	Non – repayable contributions, collaborative support	Agriculture and Agri-Food Canada	The AgriInnovation Program makes two types of investments: those targeted at research and development activities that bring innovation to the sector; and those that help industry bring the results of research and development to market through adoption/commercialization. This program is divided into the following 2 streams: 1. Industry-led Research and Development Stream supports projects that result in an innovative practice, process or product. Non-repayable funds &/or collaborative support from AAFC. Up to \$5 M. Two types of projects will be supported: Agri-Science Cluster (no longer accepting applications) and, Agri-Science Project: a single project or a smaller set of projects that would be less comprehensive than an agri-science cluster. The scope may be national, regional or local. 2. Enabling Commercialization and Adoption Stream supports projects that prepare for the commercialization of an innovative technology, process or product through commercial demonstration, commercialization or adoption. Max. \$10 M but not normally more than \$2 M for commercial demonstration projects. Recipients in both streams are responsible for 50% of eligible costs. Program ends March 31 2018. <a href="http://www.agr.gc.ca/agriinnovation">www.agr.gc.ca/agriinnovation</a>
The Canadian Agricultural Adaptation Program	Non-repayable contributions	Agriculture and Agri-Food Canada	Applicants must be not-for-profit organizations and associations, including cooperatives, marketing boards and aboriginal groups. Maximum funding amount for each project is \$1 million. The program funds industry-led, national or sector-wide projects that help the agriculture, agri-food, and agri-based products sector to: 1. Allow industry to develop a new idea, product, niche, or market opportunity. 2. Respond to new and/or emerging issues. 3. Pathfind and/or pilot solutions to new and ongoing issues. Program ends March 31 2019. <a href="http://www.agr.gc.ca/eng/programs-and-services/list-of-programs-and-services/canadian-agricultural-adaptation-program-2014-2019/?id=1396016168338">http://www.agr.gc.ca/eng/programs-and-services/list-of-programs-and-services/canadian-agricultural-adaptation-program-2014-2019/?id=1396016168338</a>
Growing Forward 2 Growing Value – Commercialization	Financial assistance	Growing Forward 2 Secretariat Manitoba Agriculture	This program provides financial assistance for pre-commercialization, commercialization and market development activities that move innovative ideas to market. Existing or new entrants who intend to operate as an agriproduct processor are eligible. Provides up to 50% of eligible expenses including capital expenses. The maximum program contribution to a project is \$100,000. Program ends March 31 2018 but fully subscribed now. <a href="http://www.gov.mb.ca/agriculture/food-and-ag-processing/gf2-growing-value-commercialization.html">www.gov.mb.ca/agriculture/food-and-ag-processing/gf2-growing-value-commercialization.html</a>

Program Name	Type	Administered By	Description
Growing Forward 2 Growing Assurance	Financial assistance	Growing Forward 2 Secretariat Manitoba Agriculture	Food safety practices are becoming an important competitive advantage for food processors. Manitoba companies big and small are adopting recognized, certifiable programs that build trust and confidence in the marketplace. Growing Assurance-Food Safety Processing and Distribution helps advance the implementation of best management practices in food safety. Up to \$20,000 for implementation of specific activities such as; Basic GMP Program, HACCP Program, Traceability. Program ends March 31 2018 but fully subscribed now. <a href="http://www.gov.mb.ca/agriculture/food-safety/at-the-food-processor/food-safety-processing-and-distribution.html">http://www.gov.mb.ca/agriculture/food-safety/at-the-food-processor/food-safety-processing-and-distribution.html</a>
Growing Forward 2 Competitiveness	Financial assistance	Growing Forward 2 Secretariat Manitoba Agriculture	By enhancing production, management and marketing skills, Manitoba producers and agri-processors will improve their productivity and competitiveness in the local and world market place. Growing Competitiveness will support activities that focus on group-shared learning, networking and partnerships that include the development of resources, workshops and symposia in the following areas: production, business planning and management, agriproduct development, commercialization and marketing, food and farm safety, environmental awareness and protection, agriculture awareness. Extension Events / Workshops / Symposia75:25 Gov't, Applicant up to \$15,000 Training Tools / Resources / Publications75:25Gov't, Applicant up to \$75,000 Program ends March 31 2018 but fully subscribed now. <a href="http://www.gov.mb.ca/agriculture/growing-forward-2/strategic-initiatives/index.html">http://www.gov.mb.ca/agriculture/growing-forward-2/strategic-initiatives/index.html</a>
Growing Forward 2 Innovation	Financial contribution	Growing Forward 2 Secretariat -Manitoba Agriculture, Agri-Food Research and Development Initiative (ARDI)	The maximum government contribution is up to 50% of the project cost. This funds industry-led innovative research & development in crops, livestock, environment and food. The goal is to improve the competitive position of Manitoba's agricultural, agri-food and agriproducts sectors by accelerating the pace of innovation in market development, production and proactive risk management. Program ends March 31 2018 but fully subscribed now. <a href="http://www.gov.mb.ca/agriculture/growing-forward-2/strategic-initiatives/index.html">http://www.gov.mb.ca/agriculture/growing-forward-2/strategic-initiatives/index.html</a>
Industry Services	Cost-shared supports	Manitoba Growth, Enterprise and Trade	Cost-shared supports are available for employee skills training to increase productivity, adapt to changing technology and encourage teamwork. Wage subsidies are available to help employers with their staffing requirements by providing support to assist in on-boarding an unemployed job seeker who lacks work experience and who may require other supports to gain full-time, sustainable employment. <a href="http://www.entrepreneurshipmanitoba.ca/financial-programs/429/industry-services-mb">http://www.entrepreneurshipmanitoba.ca/financial-programs/429/industry-services-mb</a>
The Young Entrepreneurs Program	Grants	MB Education and Training MB4Youth	The Young Entrepreneurs Program encourages young Manitobans to start their own full-time business and pursue self-employment as a career choice. Up to \$4,000 based on 50 percent of start-up costs. <a href="http://www.esade.edu/landings/esade-msc-programmes-management/innovation-and-entrepreneurship/?source=adwords_mie_usacanada&amp;gclid=Cj0KEQjw4cLKBRCZmNTvyovvj-4BEiQAI_sgQqmfPowbDJOffaCd0Sb_Qr0Z70nlvjBZA5anqiLmEDUaAh_78P8HAQ">http://www.esade.edu/landings/esade-msc-programmes-management/innovation-and-entrepreneurship/?source=adwords_mie_usacanada&amp;gclid=Cj0KEQjw4cLKBRCZmNTvyovvj-4BEiQAI_sgQqmfPowbDJOffaCd0Sb_Qr0Z70nlvjBZA5anqiLmEDUaAh_78P8HAQ</a>

Program Name	Type	Administered By	Description
Apprenticeship Incentive Grant (AIG)	Taxable cash grant	Employment and Social Development Canada	\$1,000 per year or per level, up to a maximum amount of \$2,000 per person for persons registered with the provincial/territorial apprenticeship authority as an apprentice in a designated Red Seal trade; and who has successfully completed either the 1st and/or 2nd year or level (or equivalent) in a designated Red Seal trade. <a href="https://www.canada.ca/en/employment-social-development/services/funding/apprenticeship-incentive-overview.html">https://www.canada.ca/en/employment-social-development/services/funding/apprenticeship-incentive-overview.html</a> .
Apprenticeship Completion Grant (ACG)	One-time taxable cash grant	Employment and Social Development Canada	Apprenticeship Completion Grant (ACG), One-time taxable cash grant Employment and Social Development Canada, One-time taxable cash grant of \$2,000 for registered apprentices who complete their apprenticeship training and obtain their journey person certification. <a href="https://www.canada.ca/en/employment-social-development/services/funding/apprenticeship-completion-overview.html">https://www.canada.ca/en/employment-social-development/services/funding/apprenticeship-completion-overview.html</a>
Natural Sciences / Engineering Research Council of Canada Strategy for Partnerships and Innovation	Financial support, grants	NSERC	NSERC works with companies to help find solutions that benefit the business through a suite of targeted partnership offerings that connect the business to experts at Canada's universities and colleges. NSERC offers a suite of programs that fund researchers to work on specific problems. Projects can range from three months to several years, and involve either in-kind or financial support from your business. Includes: Engage grants, Applied R & D, Experience grants, Collaborative R & D, Industrial Research Chairs. <a href="http://www.nserc-crsng.gc.ca/Business-Entreprise/FundingPrograms-ProgrammeDeSubventions/index_eng.asp">http://www.nserc-crsng.gc.ca/Business-Entreprise/FundingPrograms-ProgrammeDeSubventions/index_eng.asp</a>
<b>Equity</b>			
Employee Share Purchase Tax Credit	Tax Credits/Employee ownership/equity	Taxation, Economic and Intergovernmental Fiscal Research Division Manitoba Finance	The Employee Share Purchase Tax Credit offers new owners, including current employees, support to buy in and own a portion of a business to support business growth and avoid business closures. Employees may buy shares from their employer and receive a tax credit if the business has a registered Employee Share Ownership Plan (ESOP). Employee investments for succession planning, takeover, or buyout purposes are eligible for a tax credit. Employee investments to promote employee ownership or to establish a workers co-op are eligible for a fully refundable tax credit of up to \$27,000 annually. <a href="http://www.entrepreneurshipmanitoba.ca/financial-programs/452/employee-share-purchase-tax-credit-mb">http://www.entrepreneurshipmanitoba.ca/financial-programs/452/employee-share-purchase-tax-credit-mb</a>
The Manitoba Community Enterprise Development Tax Credit	Tax Credits (means to raise equity)	Manitoba Growth, Enterprise and Trade	The Community Enterprise Development (CED) Tax Credit encourages local private investment in Manitoba-based opportunities by providing community-based enterprise development projects with the means to raise necessary equity capital. Investments in approved eligible enterprises are made directly into the enterprise. Maximum eligible amount that an enterprise can raise for the tax credit is \$3,000,000. <a href="http://www.gov.mb.ca/jec/busdev/financial/cedtc/index.html">http://www.gov.mb.ca/jec/busdev/financial/cedtc/index.html</a>

Program Name	Type	Administered By	Description
The Manitoba Innovation Growth Sidecar Fund	Co-Investment	Financial Services Branch Manitoba Growth, Enterprise and Trade	A co-investment program, designed to help Manitoba investors support emerging ventures by either investing in more deals per year or increasing the size of the investment so the venture can achieve additional milestones. It does this by providing a top-up to the investment by the private sector investor. Investments will range from a minimum of \$200,000 to a maximum of \$500,000, but will never account for more than 50 percent of the total investment. <a href="http://www.gov.mb.ca/jec/busdev/financial/">www.gov.mb.ca/jec/busdev/financial/</a>
The Small Business Venture Capital Tax Credit Program	Tax Credits (incentive to acquire equity)	Financial Services Branch Manitoba Growth, Enterprise and Trade	The Small Business Venture Capital Tax Credit Program (SBVCTC) will assist eligible small corporations to issue new equity to primarily new investors. The small corporation will be able to issue from \$100,000 up to a limit of \$10,000,000 of new equity that will be eligible investments for the SBVCTC. Eligible investors who purchase eligible investments are able to earn a 45 percent tax credit against Manitoba taxes payable. The SBVCTC is not a tax benefit for the eligible corporation. <a href="http://www.gov.mb.ca/jec/busdev/financial/sbvctc/">http://www.gov.mb.ca/jec/busdev/financial/sbvctc/</a>
Canadian Venture Capital Private Equity Association	Equity Financing	Individual Members of the Canadian Association	Provide financing for companies in exchange for an equity position in the company (often a majority position) as well as often taking an active role in management. These firms can be accessed through the Canadian Venture Capital Private Equity Association. <a href="http://www.cvca.ca/membership/member-directory/">http://www.cvca.ca/membership/member-directory/</a>
<b>Tax Credit Programs</b>			
The Paid Work Experience Tax Credits (MB) programs	Refundable tax credits, claimed on the employer's tax return	Province of Manitoba	Available to those who hire: <ul style="list-style-type: none"> <li>• Youth Work Experience high school students</li> <li>• Co-op students for work placements as part of a recognized college or university program</li> <li>• Recent graduates of co-op education programs</li> <li>• Apprentices (including high school apprentices)</li> <li>• Recently certified journeypersons</li> </ul> Manitoba Tax Assistance Office <a href="http://www.gov.mb.ca/finance/tao">www.gov.mb.ca/finance/tao</a> Apprenticeship Manitoba <a href="https://www.gov.mb.ca/wd/apprenticeship/generalinfo/grantstax.html">https://www.gov.mb.ca/wd/apprenticeship/generalinfo/grantstax.html</a> Advanced Learning Division <a href="http://www.edu.gov.mb.ca/ald/tax_credit/index.html">www.edu.gov.mb.ca/ald/tax_credit/index.html</a> Technical Vocational Education Manitoba <a href="http://www.edu.gov.mb.ca/k12/cur/teched/sy_tech_program.html">http://www.edu.gov.mb.ca/k12/cur/teched/sy_tech_program.html</a>



Program Name	Type	Administered By	Description
Apprenticeship Job Creation Tax Credit	Non-refundable tax credit	Canada Revenue Agency	A non-refundable tax credit equal to 10% of the eligible salaries and wages payable to eligible apprentices for employment after May 1, 2006. The maximum claim is \$2,000 per year for each eligible apprentice. <a href="http://www.cra-arc.gc.ca/tx/ndvdl/tpcs/ncm-tx/rtrn/cmpltng/ddctns/Ins409-485/412/jctc-eng.html">http://www.cra-arc.gc.ca/tx/ndvdl/tpcs/ncm-tx/rtrn/cmpltng/ddctns/Ins409-485/412/jctc-eng.html</a>
Scientific Research and Experimental Development (SR&ED)	Tax Credits/Incentives	Canada Revenue Agency	A federal tax incentive to encourage innovation to improve productivity. Businesses can apply for SR&ED investment tax credits for expenditures such as wages, materials, machinery, equipment, some overhead, and SR&ED contracts that are spent on R&D. Many businesses use an accountant or consultant that specializes in assisting with SR&ED claims to ensure they maximize the claim. <a href="http://www.cra-arc.gc.ca/txcrdt/sred-rsde/menu-eng.html">http://www.cra-arc.gc.ca/txcrdt/sred-rsde/menu-eng.html</a>
Manitoba Research and Development Tax Credit	Tax Credits	Administered by the Canada Revenue Agency on behalf of Manitoba	Corporations may earn a tax credit to be applied against Manitoba corporate income tax. The tax credit rate is 20% for eligible expenditures made before April 12, 2017 and 15% for if after April 11, 2017. The credit is refundable (i.e. can be paid out rather than being a tax reduction) under some conditions by a corporation with a permanent establishment in Manitoba and where the research and experimental development is carried on in Manitoba under an eligible contract with a qualifying research institute. <a href="http://www.gov.mb.ca/jec/invest/busfacts/govt/rd_taxcredit.html">http://www.gov.mb.ca/jec/invest/busfacts/govt/rd_taxcredit.html</a>
<b>Wage Subsidies</b>			
Canada Summer Jobs	Wage subsidies	Service Canada	This wage subsidy could help you pay up to 50% of the salary to an eligible full-time student. <a href="http://www.servicecanada.gc.ca/eng/epb/yi/yep/programs/scpp.shtml">www.servicecanada.gc.ca/eng/epb/yi/yep/programs/scpp.shtml</a>
First Nations and Inuit Student Summer Work Experience	Wage subsidies	Indigenous and Northern Affairs Canada - INAC	This program helps youth acquire skills by providing wage subsidies for their summer work experience. In addition, these summer work placements allow youth to learn about career options and to earn income that may contribute to university or college education. <a href="http://www.aadnc-aandc.gc.ca">www.aadnc-aandc.gc.ca</a>
Hiring Credit for Small Business	Wage subsidies	Canada Revenue Agency	This program gives small businesses relief from the employer's share of employment insurance (EI) premiums paid. The credit does this by paying up to \$1,000, based on the increase in an employer's EI premiums over previous years' premiums. <a href="http://www.cra-arc.gc.ca/whtsnw/tms/sbjc-eng.html">http://www.cra-arc.gc.ca/whtsnw/tms/sbjc-eng.html</a>
NSERC's Experience Awards	Awards have a maximum value of \$4,500 for a full 16-week period.	Natural Sciences and Engineering Research Council of Canada (NSERC)	NSERC's Experience Awards offer companies access to talented natural sciences and engineering undergraduate students for a work term (12-16 weeks). This cost-shared program (organizations are required to supplement the award by at least 25 percent of its value) allows students to do specific R&D while gaining work experience. Experience Awards also let companies identify potential future full-time employees. <a href="http://www.nserc-crsng.gc.ca/Students-Etudiants/UG-PC/Experience-Experience_eng.asp">http://www.nserc-crsng.gc.ca/Students-Etudiants/UG-PC/Experience-Experience_eng.asp</a>

Program Name	Type	Administered By	Description
First Nations and Inuit Summer Work Experience Program (SWEPE)	Wage Subsidy	Indigenous and Northern Affairs Canada (INAC) administers under the First Nations and Inuit Youth Employment Strategy (FNIYES)	Assists First Nations and Inuit secondary and post-secondary students to acquire skills/gain experience via wage subsidies for their summer work experience; prepare for future entry into the labour market by obtaining employment experience; and helps students acquire employability skills. Supports them in financing and furthering their education and provides students with career and labour market information. Support is up to 50% of the applicable wage only. <a href="https://www.aadnc-aandc.gc.ca/eng/1450118150724/1450118199653">https://www.aadnc-aandc.gc.ca/eng/1450118150724/1450118199653</a>
Youth Employment Program	Financial contribution geared towards supporting a portion of the salary costs of a youth candidate	National Research Council Canada - Industrial Research Assistance Program – (IRAP)	Food manufacturing companies developing new products or improving technical production processes may qualify for funding to hire an intern through IRAP. This program is for innovative Canadian small and medium-sized enterprises (SMEs) to hire post-secondary graduates to work on innovation projects. In addition to assisting innovative SMEs, this Program assists highly skilled young people to enter a rapidly changing labour market. <a href="http://www.nrc-cnrc.gc.ca/eng/irap/services/youth_initiatives.html">http://www.nrc-cnrc.gc.ca/eng/irap/services/youth_initiatives.html</a>
The Funding for Hiring – Career Focus Program	Wage Subsidy	The Food Processing Human Resources Council	The Funding for Hiring – Career Focus Program is a wage subsidy program of up to \$20,000 for a new hire. Program Ends March 31 2018 but fully subscribed now. <a href="http://www.fundingforhiring.com/">http://www.fundingforhiring.com/</a> <a href="http://www.fphrc.com/food-beverage-industry/funding-resources/">http://www.fphrc.com/food-beverage-industry/funding-resources/</a>
Manitoba Works – Wage Subsidy for Employers	Wage Subsidy	Manitoba Jobs and the Economy – Employment Manitoba Centre	This wage subsidy program is available to Manitoba employers who wish to hire individuals who fit into one of these categories: unemployed and receiving income assistance benefits, or low income individual or family. <a href="http://www.gov.mb.ca/employment/">www.gov.mb.ca/employment/</a>
March of Dimes - Accessible Biz Connections	Wage Subsidy	March of Dimes Canada	The Accessible Biz Connections (ABC) covers up to the full hourly wage of a disabled employee. The position must be 20 hours per week (or more). <a href="http://www.marchofdimes.ca">www.marchofdimes.ca</a>
Work Sharing Program	Income Support	Service Canada	This is an adjustment program designed to help employers and employees avoid layoffs when there is a temporary reduction in the normal level of business activity that is beyond the control of the employer. This provides income support to employees eligible for Employment Insurance benefits who work a temporarily reduced workweek while their employer recovers. <a href="https://www.canada.ca/en/employment-social-development/services/work-sharing.html">https://www.canada.ca/en/employment-social-development/services/work-sharing.html</a>
Young Canada Works	Wage Subsidy	Government of Canada Culture, History & Sport	This offers financial assistance to employers who provide summer jobs and/or internships to students and graduates. Young Canada Works sponsors summer job programs and an internship program for unemployed or underemployed college or university graduates. <a href="http://canada.pch.gc.ca/eng/1459523443780">http://canada.pch.gc.ca/eng/1459523443780</a>

Program Name	Type	Administered By	Description
<b>Resources</b>			
Canada's Regulatory System for Food with Health Benefits	Resource	Agriculture and Agri-Food Canada	This website is a starting point for companies wanting to promote the health benefits of their products. It assists in understanding and navigating Canada's food regulatory system and points to important resources. <a href="http://www.agr.gc.ca/eng/industry-markets-and-trade/statistics-and-market-information/by-product-sector/processed-food-and-beverages-sector/trends-and-market-opportunities-for-the-food-processing-sector/canada-s-regulatory-system-for-foods-with-health-benefits-an-overview-for-industry/?id=1274467299466">http://www.agr.gc.ca/eng/industry-markets-and-trade/statistics-and-market-information/by-product-sector/processed-food-and-beverages-sector/trends-and-market-opportunities-for-the-food-processing-sector/canada-s-regulatory-system-for-foods-with-health-benefits-an-overview-for-industry/?id=1274467299466</a>
Regulatory Readiness Decision Model	Resource	Agriculture and Agri-Food Canada	The Regulatory Readiness decision model leads food product developers, researchers and marketers through a logical step-by-step approach to promote compliance with food regulatory requirements. The Regulatory Readiness decision model is designed to help the agri-food industry navigate Canada's food regulatory environment and take advantage of market opportunities. <a href="http://www.agr.gc.ca/eng/industry-markets-and-trade/statistics-and-market-information/by-product-sector/processed-food-and-beverages-sector/trends-and-market-opportunities-for-the-food-processing-sector/regulatory-readiness-a-decision-model-for-canadian-food-products/?id=1311966040606">http://www.agr.gc.ca/eng/industry-markets-and-trade/statistics-and-market-information/by-product-sector/processed-food-and-beverages-sector/trends-and-market-opportunities-for-the-food-processing-sector/regulatory-readiness-a-decision-model-for-canadian-food-products/?id=1311966040606</a>
Agri-Food Trade Services for Exporters	Marketing assistance for exports	Agriculture and Agri-Food Canada	Information on: market information by foreign market; Agriculture and Food Trade Commissioner Service; AgriMarketing Program; Agriculture and Food Trade Show Service; Canada Brand; AAFC Regional Offices. <a href="http://www.agr.gc.ca/eng/industry-markets-and-trade/export-agriculture-and-food-products-from-canada/agri-food-trade-services-for-exporters/?id=1432136045585">http://www.agr.gc.ca/eng/industry-markets-and-trade/export-agriculture-and-food-products-from-canada/agri-food-trade-services-for-exporters/?id=1432136045585</a>
The Office of Intellectual Property and Commercialization (OIPC)	Source of new product and process technology intellectual property	Agriculture and Agri-Food Canada	The work of the Research Branch at Agriculture and Agri-Food Canada (AAFC) generates results such as new technologies, products, designs, methods, processes, plant varieties, germplasm, genetic material, know-how and show-how. The rights in these research results are known as "intellectual property" or "IP." The OIPC strives to transfer research results from the laboratory to applications in Canada and around the world. <a href="http://www.agr.gc.ca/eng/programs-and-services/list-of-programs-and-services/office-of-intellectual-property-and-commercialization/?id=1296842751916">http://www.agr.gc.ca/eng/programs-and-services/list-of-programs-and-services/office-of-intellectual-property-and-commercialization/?id=1296842751916</a>
Food Labelling for Industry	Resource	Canadian Food Inspection Agency	The Industry Labelling Tool is the food labelling reference for all food inspectors and stakeholders in Canada. The tool provides information on food products that require a label, general principles for labelling and advertising and a labelling requirements checklist. <a href="http://www.inspection.gc.ca/food/labelling/food-labelling-for-industry/eng/1383607266489/1383607344939">http://www.inspection.gc.ca/food/labelling/food-labelling-for-industry/eng/1383607266489/1383607344939</a>
Office of Energy Efficiency (OEE)	Resource	Natural Resources Canada	OEE is Canada's centre of excellence for energy, efficiency and alternative fuels information. The OEE also offers grants and incentives and other information, including workshops for professionals, statistics and analysis, and hundreds of free publications. <a href="http://www.nrcan.gc.ca/energy/offices-labs/office-energy-efficiency">http://www.nrcan.gc.ca/energy/offices-labs/office-energy-efficiency</a>

Program Name	Type	Administered By	Description
Industrial Research Assistance Program (IRAP)	Advisory Services Grants Networking Youth Employment	National Research Council Canada (NRC)	<p>NRC-IRAP is Canada's premier innovation assistance program for small and medium-sized enterprises. Technical and business advisory services related to research and development are delivered through a network of 255 Industrial Technology Advisors located in technology communities, local associations, universities, and colleges across the country.</p> <p>IRAP provides funding to qualified firms and their innovative research and development related projects. Through extensive networks, industrial technology advisors are able to connect clients with industry experts and potential business partners. IRAP encourages the hiring of recent graduates through funding opportunities targeted at innovative projects in research, development and the commercialization of technologies.</p> <p><a href="http://www.nrc-cnrc.gc.ca/eng/irap/index.html">http://www.nrc-cnrc.gc.ca/eng/irap/index.html</a></p>
Innovation Superclusters Initiative	Up to \$950 million between 2017–2022 to support business-led innovation superclusters	Innovation, Science and Economic Development Canada	<p>This initiative will incent large-scale industry partnerships. Funding will be delivered to industry-led consortia with strategic plans to : build a shared competitive advantage for their cluster; increase business expenditures on research and development; generate new companies, and commercialize new products, processes and services; foster a critical mass of growth-oriented firms, and strengthen collaborations between private, academic and public sector organizations pursuing private-sector led innovation and commercial opportunities to enhance the cluster's pool of resources, capabilities and knowledge. A competitive application process will be completed by the fall of 2017.</p> <p><a href="https://www.canada.ca/en/innovation-science-economic-development/programs/small-business-financing-growth/innovation-superclusters.html">https://www.canada.ca/en/innovation-science-economic-development/programs/small-business-financing-growth/innovation-superclusters.html</a></p>
Centres of Excellence for Commercialization and Research (CECR) program	Commercialization assistance	Government of Canada's, Networks of Centres of Excellence of Canada	<p>Centres advance research and facilitate commercialization within four priority areas: 1) the environment; 2) natural resources and energy; 3) health and life sciences; and 4) information and communications technologies. CECRs are led by a consortium that can include companies, academic institutions, not-for-profit research organizations, or other organizations.</p> <p>The CECR program invests \$30 million per year in Canadian innovation. Centres adopt different models to best serve the commercialization needs of their sector, including acting as investors, incubators or service providers.</p> <p>With revenue sources that range from fee-for service and membership fees to product sales, royalties and equity in start-up companies, each CECR has a mandate to become self-sustaining while maximizing economic impact for its partners.</p> <p><a href="http://www.nce-rce.gc.ca/Programs-Programmes/CECR-CECR/Index_eng.asp">http://www.nce-rce.gc.ca/Programs-Programmes/CECR-CECR/Index_eng.asp</a></p>
On-line Sustainability Portal	Resource	Provision Coalition	<p>Provision Coalition is the leading voice of sustainability for the food and beverage industry in Canada. The On-line portal is free for all food and beverage manufacturers and includes web-based benchmarking tools and resources: self-assessment survey, key performance indicators scorecard, environmental benchmarking tool, consultant and funding databases, case studies and success stories.</p> <p><a href="http://provisioncoalition.com/NewsEvents/EventPage">http://provisioncoalition.com/NewsEvents/EventPage</a></p>

Program Name	Type	Administered By	Description
Training and Human Resource Support	Training, marketing, and variety of other support programs for MB food & beverage processors	Food & Beverage Manitoba (FAB MB, formerly the Manitoba Food Processors Association)	FAB MB is an industry-led, not-for-profit association launched in 1993 to help Manitoba's food and beverage industry achieve its full creative and competitive potential. FAB MB provides the expertise/information needed by members in developing new markets, training a skilled workforce, building human resource capacity, creating opportunities for networking and collaboration, and sharing critical information about domestic and international trade, industry regulations, and government programs. <a href="http://foodbeveragemb.ca/">http://foodbeveragemb.ca/</a>
Building Capacity Program	Marketing	Food & Beverage Manitoba	The association's market development experts provide one-on-one professional guidance to members to support branding, marketing and distribution, and sales. Program is involved with assessing new products and package design, providing opportunities for peer-to-peer mentoring and assistance in presentation skills. <a href="http://foodbeveragemb.ca/">http://foodbeveragemb.ca/</a>
World Trade Centre - Winnipeg Business Infocentre (BIC)	Information Hub	World Trade Centre Winnipeg (WTC Winnipeg)	BIC is an information hub for all things related to small business. As a Member of the Canada Business Network, BIC provides guidance on the steps for setting up, growing or expanding your business, including information on: <ul style="list-style-type: none"> <li>• Grants and Financial assistance programs</li> <li>• Business plans</li> <li>• Taxes, regulations, permits and licenses</li> <li>• Registering a business name, corporate registration, business number assignment, etc.</li> <li>• Import/Export procedures</li> <li>• BizGrid: Manitoba Business Support Services Directory</li> </ul> <a href="http://www.wtcwinnipeg.com/en/">http://www.wtcwinnipeg.com/en/</a>
Manitoba Youth Job Centres	Job referral services for employers	Province of Manitoba	Between May and August of each year, Manitoba Youth Job Centres coordinators provide free summer employment referral services to local employers; matching qualified job seekers with summer employment opportunities. <a href="http://www.gov.mb.ca/cyo/youth/services/manitobayouthjobcentres.html">http://www.gov.mb.ca/cyo/youth/services/manitobayouthjobcentres.html</a>
FOODTECH Canada	Searchable comprehensive database of food industry services, expertise, and equipment	FOODTECH Canada	FOODTECH Canada is a network of 11 food development centres across Canada. The network provides a single door to all the food development centres services and supports. FOODTECH Canada provides a searchable comprehensive database of food industry services, expertise, and equipment. Food Development Centres in Canada offer a broad base of services to help food processors develop and commercialize new food products. Typical services include: <ul style="list-style-type: none"> <li>• Product development and sensory evaluation</li> <li>• Process design, pilot plant facilities and equipment selection</li> <li>• Nutritional labelling and Analytical testing</li> <li>• Technical information and Regulatory advice</li> </ul> <a href="http://www.foodtechcanada.ca/">http://www.foodtechcanada.ca/</a>

Program Name	Type	Administered By	Description
Richardson Centre for Functional Foods and Nutraceuticals (RCFFN)	Support and information in bioactive product and process development	University of Manitoba, Faculty of Agricultural and Food Sciences	RCFFN's mission is to lead functional foods and nutraceuticals research to improve health and nutrition and to support the development of a viable functional foods industry. RCFFN has a focus on value-added functional foods and nutraceuticals which offer health promotion, performance enhancement, and disease prevention/management. RCFFN is licensed as a Health Canada Natural Health Product Site, and has HACCP protocols that allow tenants to have GMP and HACCP-certified products. <a href="http://umanitoba.ca/centres/rcffn/index.html">http://umanitoba.ca/centres/rcffn/index.html</a>
Department of Food Science	Research assistance	University of Manitoba, Faculty of Agricultural and Food Sciences	The Food Science Department conducts physical, chemical and microbiological analysis of food and food ingredients using both approved and experimental techniques. Staff have expertise in cereal, protein and carbohydrate chemistry, food microbiology, food safety, dairy and horticultural crop processing. Access to the Department's food processing and dairy pilot plants are available to industry for product improvement and research and development. <a href="http://umanitoba.ca/faculties/afs/dept/food_science/index.html">http://umanitoba.ca/faculties/afs/dept/food_science/index.html</a>
Culinary Research Program	Product Development, Consumer Research	Red River College (RRC), School of Hospitality and Culinary Arts	The RRC's Culinary Research Program was established in 2012 to make culinary skills available to food manufacturers during the product development and research process. Services for industry partners include recipe creation, menu development for specific health benefits, formulation for foodservice applications, consumer research and technology development. <a href="http://blogs.rrc.ca/ar/facilities/pgi/">http://blogs.rrc.ca/ar/facilities/pgi/</a>
Food Development Centre (FDC)	Support in product and process development, and in renting pilot plant space	Manitoba Agriculture	FDC is a member of FOODTECH Canada. It has experienced food scientists, engineers and technologists that work with clients to source ingredients and create product formulations. The pilot plant provides both food processing equipment and innovative technologies to support process optimization studies. <a href="https://www.gov.mb.ca/agriculture/food-and-ag-processing/food-commercialization/food-development-centre/">https://www.gov.mb.ca/agriculture/food-and-ag-processing/food-commercialization/food-development-centre/</a>
Manitoba Grain Innovation Hub	Processing and commercialization support for new grain-based products	Manitoba Agriculture	Funded by the federal and provincial governments under Growing Forward 2 and industry partners, the Hub provides a collaborative environment for innovations that increase demand for Manitoba produced grains. The Hub supports projects in four major pillars (science, production, processing, commercialization) and focus areas including production; competitiveness in animal feeds and industrial feedstock markets; and grain processing technologies where MB has strengths and/or notable potential. <a href="https://www.gov.mb.ca/agriculture/innovation-and-research/grain-hub-innovation.html">https://www.gov.mb.ca/agriculture/innovation-and-research/grain-hub-innovation.html</a>

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### **Disclaimer**

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#### **External Links**

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